



Inside Sales Specialist

Winchester Equipment Co., specializing in the sale, rental, and service of top-tier agricultural, construction, material handling, and outdoor power equipment, is seeking a full-time Inside Sales Specialist to join our team.

What You'll Do

- Drive sales of agricultural, lawn, and garden equipment.
- Provide excellent customer service and build strong customer relationships.
- Assist customers in selecting the right equipment to meet their needs.
- Utilize computer applications and CRM tools to manage sales activity.
- Support service and rental teams when needed.

What We're Looking For

- Previous sales experience required (agriculture or equipment sales preferred).
- Excellent communication and customer service skills.
- Strong computer skills and comfort with CRM systems.
- Mechanical aptitude and ability to lift up to 75 lbs.
- Valid driver's license with a clean record.
- Motivated, goal-driven, and professional demeanor.

What We Offer

Competitive pay, supportive growth-oriented environment, and a full benefits package including health, dental, life, PTO/holidays, 401(k) with match, profit sharing, disability coverage, boot allowance, and ongoing training & development.

JOIN OUR TEAM!

Please complete an online application with resume directly by clicking on the following button:

Apply Here

Winchester, VA

EOE | Tobacco Free Workplace