



Sales Specialist

Bobcat of Northern Virginia, a division of Winchester Equipment Co., is looking for a full-time Sales Specialist to represent top-tier construction equipment in sales, rentals, and service.

What You'll Do

- Build strong, lasting customer relationships.
- Drive sales growth by promoting Bobcat equipment and services.
- Manage accounts using CRM software and sales tools.
- Represent Bobcat of Tidewater professionally in the field (company vehicle provided).

What We're Looking For

- Proven sales track record (construction equipment industry preferred).
- Excellent communication and customer service skills.
- Proficiency with computer applications and CRM systems.
- Valid driver's license and clean driving record.

What We Offer

- Competitive wages and performance-driven incentives
- Comprehensive benefits: health, dental, vision, and life insurance
- Short- and Long-Term Disability
- Paid holidays, PTO, 401(k) with company match, profit sharing
- Company vehicle, laptop, and cell phone
- Training and professional development opportunities
- Boot allowance

Ready to Apply?

Be part of a supportive, growth-oriented team where your success matters.

[APPLY NOW](#)

Bristow, VA

EOE Tobacco Free Workplace