



Assistant Branch Manager

Winchester Equipment Co., a growing company selling, renting and servicing top-of-the-line construction equipment, has an immediate opening for an Assistant Branch Manager.

Our ideal candidate will:

- **Support the Branch Manager in daily operations across sales, parts, rental, and service**
- **Act as Manager on Duty when the Branch Manager is absent**
- **Help establish performance goals and support department managers in achieving them**
- **Assist with financial reports, budgeting, and analyzing key branch metrics**
- **Build and maintain strong customer relationships, including negotiating and closing deals**
- **Represent the company at trade associations and community events**
- **Coach and develop team members, including training, performance evaluations, and annual reviews**
- **Monitor competition and recommend strategies to improve branch performance**
- **Ensure compliance with company policies and safety procedures**

Requirements:

- **Minimum 5 years of operations and/or sales management experience**
- **Proven leadership in financial management, marketing, sales, parts, and service operations**
- **Strong business planning, problem-solving, and analytical skills**
- **Excellent communication and interpersonal skills with ability to motivate and develop teams**
- **Proficiency with Microsoft Office Suite (or similar software)**
- **Knowledge of the dealership/equipment industry preferred**
- **Ability to lift up to 75 lbs.**
- **Bilingual capabilities preferred.**

We offer competitive wages and a comprehensive benefits package including Health, Dental and Life Insurance, 401(k) Retirement Savings Plan w/Company Match, Profit Sharing Plan, PTO/Paid Holidays, Boot Allowance, Training & Development.

JOIN OUR TEAM!

Please complete an online application with resume directly by clicking on the following button:

[APPLY HERE»](#)

Winchester, VA

EOE | Tobacco-Free Workplace